



PBSS GROUP

LIMITLESS
POSSIBILITIES...



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A Global Society...

For the past few decades, the world has witnessed 'significant change' that can be traced to ever evolving Information and Communication Technologies. These multi-dimensional changes have been observed in almost all spheres of life: economics, education, communication, engineering, medicine and travel, constantly shaping and transforming life.

In this backdrop, the software solutions industry has attracted global, social and cultural interaction, bringing people and communities closer than ever before. We now live in an interdependent global society where people can interact, communicate and trade swiftly and resourcefully. In fact, 'software solutions' is about the way these different users can work with each other to expand overall human capacity.

With appropriate implementation of technology, much can be achieved; it can cross borders and link creative minds, drive organisational value and productivity and convert every one of us into a 'Global Citizen'.

Software is the enabler and engine behind our increasingly important high-performance information culture; it drives a Global Society and explores limitless possibilities.

The beginning of a 'Perfect' journey...

Our Vision

To become the Number 1, Business Software Solutions provider in Sri Lanka, Maldives and the Middle East by becoming a strategic enabler to our customers' business infrastructure.

Our Mission

To deliver the best customer experience by providing the highest quality consultancy, first class service and support, flexible customization capabilities and reliable technologies, thus enabling customers to stay at the 'competitive edge' of their businesses.



Committed to offering 'Perfect Solutions' to its valued customers, Perfect Business Solution Services (PBSS) was established as a limited liability company in the year 2002 at a time when the software industry was experiencing a plethora of challenges.

Backed by world renowned brands and expertise, from its very inception, PBSS possessed the necessary wherewithal to offer an inclusive range of information technology solutions to a wide cross section of small, medium and large-scale business enterprises operating in Sri Lanka and overseas, enabling the Company to earn a solid reputation as the 'preferred technology partner' of its customers.

With an extensive product portfolio of time tested, internationally acclaimed Sage & SAP solutions, the Company has since emerged as the leader in the industry with an array of both custom-made and internationally acclaimed technology products and services, thus living up to its ethos of offering 'Perfect Solutions' to its customers.

The Company firmly believes that a 'complete solution' encompasses many facets other than offering 'a suitable product'. This is the reason why our dedicated team of 'certified consultants' and support maintenance teams ensure that all our products are implemented, tested, and maintained in an accurate and timely manner, thereby providing our valued customers with robust, efficient, sustained and complete solutions, affording them complete 'peace of mind'.



Envisioning the future...

PBSS Front Runners



Dr. Madura Gamanayake

Founder/Chairman

Ph.D (USA), MBA (USA), CIMA (UK), Diploma in Marketing (UK), Associate Member of the ACS (AACS)

Mr. Madura Gamanayake is an expert in the field of IT and Finance and a much sought-after trainer of the trainers in Business Information Systems, commonly known as Accounting and ERP systems. Madura holds an MBA and the Diploma in Marketing (UK) and is an Associate Member of the ACS (AACS). A veteran in the industry, he possesses over 20 years' experience in IT and Financial System Consulting in Sri Lanka and overseas. He is a visiting faculty at the University of Sri Jayewardenepura and served as a visiting lecturer at the Institute of Bankers of Sri Lanka. In addition, he has also been a visiting lecturer for CIMA on financial subjects and conducts computerized accounting courses for many years.

Envisioning the future...

PBSS Front Runners



Anjana Wijesinghe

Chief Executive Officer

ACMA (UK), CGMA, FCMA (SL), CPD, AACA

A Well experienced personality in the finance and IT industry having over 12 Years hands on expertise as a Senior Accountant working for top Multi-National companies. She has exposure in ERP Project deliveries ranging from Medium to large for more than 10 years. She looks after the operation of PBSS Group in the capacity of Chief Executive officer. Previously in her career, Anjana has been involved with finance operations and has exposure in working with many systems. Also she has been involved with a number of ERP & Accounting Project implementations managing teams & resources. She looks after the day to day operations to make sure they are delivered on time in par with the accepted standards.



Ajith Perera

General Manager – Sales, Marketing & Special Projects

MBA, FCA, B Sc. Mgt. (Hons), ACMA, SAT, FCAA, BOS©

Ajith Perera has received the hands on experience in multiple corporate functions, multiple industries and in multiple organizations up to senior management level in the commercial sector. He has also worked as the Regional Manager – South Asia for a US based multinational corporation, been a consultant to the Public Sector and has performed as the Course Director for a Management Development Program of the Postgraduate Institute of Management. He is a trainer of a few specialized areas in Business Management. His exposure expands to software industry as well where he has obtained Sales, Implementation and Project Management experience for a couple of years.



Mr. Aruna Ambagahawatta
Deputy General Manager
Hosting & Hardware Infrastructure



Mr. Sanath Kulathilaka
Deputy General Manager
Business ERP



Mr. Rohan Amarasinghe
Senior Manager/HOD
Support & Services



Mr. Prasanna Vithanage
Senior Manager/HOD
Pay/HRIS



Mrs. Anjalika Alahakoon
Senior Manager/HOD
Sales & Marketing



Mrs. Chathuri Perera
Manager/HOD
HR & Administration



Mrs. Iroshini Corea
Manager
Deliveries



Mrs. Pawani Gunathilake
Accountant/HOD
Accounts & Finance



Mr. Chaminda Gorakanage
Head of Department
Smart & Digitalization



Mr. Rajiv Croos
Head of Department
Research & Development

Leadership Team

The PBSS family consists of multiple teams, with each of these teams being headed by a professionally qualified team member who possesses extensive experience as well as expertise to cater to the multifaceted needs of our discerning customers and key stakeholders.

Sanjeeva Pradeep Lokuge - Director, UAE Operation [B.Sc. (Hons)]

Mr. Sanjeeva Pradeep Lokuge possesses over two and half decades of experience in Business and Industry and currently serves as the Managing Director of Solitair Solar Group of Companies in the UAE. He has been residing in the UAE for over 12 years and has vast experience in the UAE market.

Malsha Jayaweera - Sales Manager - UAE Operation

Mrs. Malsha Jayaweera has over 10 years' experience in Dubai market in sales, marketing and customer servicing. She joined the PBSS Group to promote sales in UAE.

Mohammed Latheef - Director, Maldives Operation

Mr. Mohammed Latheef has over 18 years' experience in Business and Industry and serves on the Board of Directors of the City Group, Maldives.

Kalhara Rathnayake - Branch Manager - Maldives Operation

Mr. Kalhara Rathnayake has over 4 years of sales and marketing experience in the ERP and software industry in Maldives market and is heading the operation.

Singha Dissanayake - Head of Operations (Australia)

Backed by 12 years of experience in Accounting and technology consultation work, Mr. Singha Dissanayake heads the Company's Australian Operation.

Channa Dayan Grero - Head of Operations (USA)

Mr. Channa Dayan Grero heads the Company's USA Operations. He possesses over 12 years of experience in Accounting, Management & IT in the United States of America. He holds a Bachelor's degree in Business Management.

An evolution of solutions...

Since venturing into the Sri Lankan IT landscape, the company has made giant strides in transforming businesses, boosting productivity and enhancing value of enterprises and organizations. Its ever-expanding product and customer portfolio has seen the Company grow and diversify into many exciting industry segments, whilst helping its customers to transform their businesses by leaps and bounds.

Today, the PBSS Group consist of Four clusters : IT, Leisure, Education & Agriculture

- Perfect Business Solution Services (Pvt) Ltd. - Head Office in Sri Lanka [IT Sector]
- P.B.S.S Computer Software Trading L.L.C - UAE [IT Sector]
- P.B.S. Services (Private) Limited - Maldives [IT Sector]
- PBSS Australia PTY LTD - Australia [IT Sector]
- Perfect Leisure (Pvt) Ltd. – Sri Lanka [Leisure Sector]
- Perfect Business Academy (Pvt) Ltd - Sri Lanka [Education Sector]
- Perfect Agro (Pvt) Ltd - Sri Lanka [Agriculture Sector]

PBSS highlights

- PBSS is the SAP Business One Gold Partner for Sri Lanka, Maldives & UAE
- PBSS is the SAP Business ByDesign Partner in Sri Lanka
- PBSS is the Platinum Partner for 200 Evolution, Sage 50 & Sage One in South Asia
- PBSS is the Partner for Sage Evolution, Sage 50 and Sage One Accounting Systems in UAE
- PBSS is the Partner for Quick Books Accounting Solutions in Sri Lanka & Maldives



Business Solutions Division

The primary focus of this division is to understand, map, train and deliver superior business solutions to its clientele to successfully overcome complex business and technology challenges.

The Business Solutions Division comprises of following teams:

- SAP Solution Team - delivers SAP ERP solutions in collaboration with world leading ERP brand - SAP Business One and SAP Business ByDesign
- SME Solution Team - delivers Sage ERP and simple accounting solutions for small, medium to large organizations with Sage Evolution 200, SAP Starter Package, Sage One, Sage 50 and QuickBooks
- HRM/Payroll Team - delivers simple to high-end HRM/Payroll solutions to business entities with Perfect People

Development and R&D Arm

The Development and R&D Division acts as a 'support team' to other departments, providing their assistance, insights and other forms of value additions to enhance the quality and functionality of the Company's products and services.

Perfect Care Support Team

After sales support plays a major role when it comes to software solutions and as a responsible partner, we have identified this need and formed a separate support team - 'Perfect Care' to cater for this requirement. The Perfect Care support team promptly acts on all calls, emails, skype messages etc. that are received by them on a day-to-day basis in ensuring a dedicated customer service.

Helping your business to remain on top by 'organising' your information...

Our Partnerships & Solutions

The PBSS Group has partnered with the world's leading technology service providers, including Fortune 500 Companies to offer its customers a range of superior, scalable and cost-effective software solutions.



The Best-Run Business Run

As the market leader in enterprise application software, SAP is at the center of today's business and technology revolution. SAP applications and services enable more than 375,000 customers in over 180 countries to operate profitably, adapt continuously, and grow sustainably. SAP helps companies of all sizes and industries run better, streamline your processes, giving you the ability to use 'live data' to predict customer trends - live and in the moment across your entire business. SAP has over 40 years of experience as the number ONE ERP company in the world having over 75,000 employees.

sage Business Builders, Build On!

Sage is a 'Global Company' with more than 6.5 million customers, over 13,500 employees and more than 30 years of experience working with small and large sized businesses. However, despite their global reach, they have built their success on understanding and meeting the needs of customers in their local markets. Therefore, the majority of their products and services are developed and supported locally. This ensures they provide a choice of high quality products and services which are relevant to their customers, use the most appropriate technology and are supported by local experts.

Our Solution Capabilities

PBSS presently offers its solutions covering the following areas:

- SAP Business One - Number one ERP in the market, serving over 60,000 customers and 800,000 users
- SAP Business ByDesign - A single cloud ERP solution for fast-growing, mid-market businesses
- SAP S/4 HANA Cloud - SAP S/4HANA Cloud is a complete, modular cloud ERP software designed for every business need
- Perfect People - HR Software will streamline all your human resource tasks
- Sage 200 Evolution - The most cost-effective ERP solution in the market with over 40 modules to choose from
- Sage 50 (formally known as Peachtree) - The most user-friendly and cost-effective accounting solution



Our Products...





A single, affordable solution to manage your entire small business – from accounting and financials, purchasing, inventory, sales and customer relationships to reporting and analytics. SAP is the Number ONE ERP Solution Company in the world having over 40 years of experience. They have over 300,000 customers worldwide and present in more than 190 countries with 75,600 employees.



SAP S/4HANA Cloud is a complete enterprise resource planning (ERP) system with built-in intelligent technologies, including AI, machine learning, and advanced analytics. It helps companies adopt new business models, manage business change at speed, orchestrate internal and external resources, and use the predictive power of AI. Benefit from tight, native integration between processes, industry depth, and a consistent in-memory data model.



SAP Business ByDesign gives fast-growing businesses the platform to turn growth potential into real results. This cloud-based ERP solution connects every function across your company to time-tested best practices and in-depth analytics. You'll get the foundation to scale and compete without the complexity and cost, so you can grow your business your way. SAP Business ByDesign has everything a fast-growing business needs, an end-to-end solution, powered by proven SAP business processes and delivered quickly in an average implementation time of 8-12 weeks. A proven track record of ongoing investment, innovation and delivery in the cloud.



This is a comprehensive HRM solution that covers all the HRM related processes such as Recruitment and Selection, Comprehensive Employee Master, Resource Allocations/Work Schedules/Training Schedules, Payroll, Overtime, No-pay Calculation, EPF/ETF/PAYE Returns as per SL Government regulations, Loan Management, Online leave applying and HOD approvals, Dashboards and KPIs, Appraisals, ESS (Employee Self Service) and Mobile Access and Alerts.

The product has three (3) versions to cater to country-specific tax and other statutory requirements as follows:

- PERFECT PEOPLE - Sri Lanka Version
- PERFECT PEOPLE - UAE Version
- PERFECT PEOPLE - Maldives Version

Perfect PAY/HRMS has the web version and Mobile/Android versions as well where individual users have their own User Name and Password to login.



FINGERTEC

sage 200 Evolution

Sage 200 Evolution gives you an integrated, accurate overview of your business. It manages all operational aspects of your business, enabling you to control your financials as well as relationships with your customers, suppliers, and employees. Developed within the Sage 200 Evolution Framework, all components and modules are fully integrated. And they share a common interface, providing you with a consistent user experience.

Data integrity is assured with Microsoft® SQL Server, and all your data is secured in a central database. As a core management system, Sage 200 Evolution is feature-rich, and its add-on modules make it a truly revolutionary Business Management Solution.

sage 50

Since its introduction nearly 30 years ago, the Sage 50 (Formally Peachtree) has been recognized in the accounting software market by providing business owners and their employees with insight essential to making better business decisions.

As for today with a 3.3 M customers worldwide, proves still it is the best Business software designed for business owners who understand the importance of accounting in managing their business and achieving their goals.



Perfect POS is a feature-rich and powerful cloud Point of Sale (POS) system for retail businesses
Perfect POS includes everything you need to effectively run and grow your retail business.

- Cloud Based back end with user friendly POS System
- Centrally Managed System
- Fully integrated with SAP & SAGE ERPs
- Barcode Reading Enabled
- User Controls with PW overrides
- Instant Reports Enabled

Perfect Vertical Solutions

Different industries require specialized products that can address the 'vertical requirements' that are typical of each of these industries. PBSS has successfully identified the specific needs of some of these key industry segments and has developed a range of specialized home-grown vertical products that can address the scope of the given industry.

Perfect Workshop Manager

Monitor the workshop operations related to warranty related items such as electronics, machinery etc. Also handles workshop operations related to vehicles on services, insurance, bay loading, warranty etc.

Perfect Advance Job Costing & Construction

Focus on the project/job related industries where monitoring is essential on estimates, approvals, BOQ/BOM, WIP, Phases, progress billing, site stocks etc. This enables to monitor the project profitability, progress of each site and helps plan your cash flows accordingly.

Perfect School Management

Handles Schools and Institute related operations, starting from online applications, student profiles, registers, facility reservations, time tables, bulk invoicing, batch management, collections, grading and many other aspects.

Perfect Institute Management

Everything you need to manage your Educational Institution. Perfect IMS is an intuitive platform that helps you to organize your work more efficiently and manage any type of educational institutions.

Perfect SFA & RD

This product comes with the mobile order taking facility for the selling and distribution industry enabling you to monitor sales person wise orders, debtors, PD cheques, credit limits etc.

Perfect Fleet Management

This solution is ideal for a company that operates a fleet of vehicles. This unique product enables you to manage and monitor the vehicle expenses, license due dates and a host of essential features.

Cloud and Hardware Partnerships



In keeping with its mission of offering 'Total Solutions' to its customers, PBSS ventured in to setting up of a dedicated division to offer services relating to Networking and Hardware solutions a few years ago. Accordingly, the Company undertakes a range of support services relating to networking and hardware support including maintenance of Servers, Client PC's and installation of Virus Guards. The division also undertakes 'Technical Assessments' relating to special projects taken on by the Company as a value-added service to customers.

Servers
Personal Computers
Laptops
Firewalls
Network Devices

Antivirus Solutions
Storage Solutions (SAN/NAS)
UPSs
Backup Devices
Printers

Remote Access Solutions
POS Systems
PABX Devices
Application Software
Mail Server/Proxy Setup

SaaS removes the need for organizations to install and run applications on their own computers or in their own data centers. This eliminates the expense of hardware acquisition, provisioning and maintenance, as well as software licensing, installation and support. Other benefits of the SaaS model include flexible payments, rather than purchasing software to install or additional hardware to support it, customers subscribe to a SaaS offering. Generally, they pay for this service on a monthly basis using a pay-as-you-go model. Transitioning costs to a recurring operating expense allows many businesses to exercise better and more predictable budgeting. Users can also terminate SaaS offerings at any time to stop those recurring costs. PBSS (Perfect Business Solutions) offers SaaS applications for Small & Medium Business products, which include Accounting, Payroll and many more.

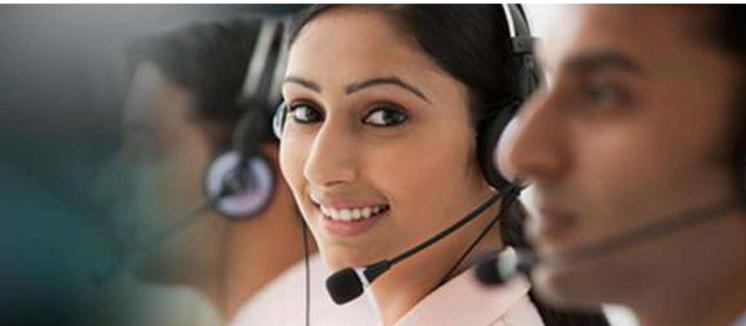






PBSS Support Arm

Driven by an obsession to make every customer a satisfied customer, the Company has embraced a culture of affording pride of place to its discerning customers and have termed this effort, 'Perfect Care'. Our team of dedicated service personnel have hence joined hands to provide a 'star class' after sales service to all our customers, offering them day-to-day support service as well as prompt maintenance under two special service packages: Gold package and Silver package. What's more, all support functions are constantly monitored by a dedicated Customer Relations Manager (CRM) who ensures effective coordination, facilitation and follow up with a view to delivering the highest standards of after sales service to our customers.



- Hotline** - +94 77 780 9858
- E-mail** - perfectcare@perfectbss.com
- Skype** - [pbss.support](https://www.skype.com/en/contacts/voice/pbss.support)

Our Crowning Glory...

The Company's unparalleled commitment to delivering products and services of the highest quality has been justly rewarded by many local and international bodies over the years, who have bestowed PBSS with many prestigious national and international awards.

Quality Certifications

PBSS is an ISO 9001:2015 certified company and hence all our operations are aligned with the recommended standards stipulated under the ISO certification process.



International Recognitions

2021  PBSS won the Partner of the Year Award – 2021 @ the SAP Summit held in 2022 in Philippines for the South Indian Sub Continent covering India, Bangladesh and Sri Lanka



2020/21  PBSS awarded as the Best Partner for Implementation in the most prestigious SAP ACE AWARD across the whole region of India, Bangladesh and Sri Lanka for their SAP implementation of GLOBAL VINYL during pandemic period of 2020/2021.



2019  PBSS won the Partner of the Year Award – 2019 @ the SAP Summit held online in 2020 in the South Indian Sub Continent covering India, Bangladesh and Sri Lanka



2018  PBSS Group awarded as the Best Partner Revenue growth in India Subcontinent @ SAP Summit 2018 held in Bangkok



2015  PBSS won the Top 10 Partner Award in 2015 acquiring highest number of Sage 200 Evolution ERP accounts in this year



National Business Excellence Awards



- Gold Winner - SME & ICT 2015
- Silver Winner - SME 2014
- Merit Winner - SME 2013

Entrepreneur Awards



- National Level & Western Province - 2018 (Gold Winner)
- National Level & Medium Category - 2017 (Gold & Silver)
- National Level & Medium Category - 2016 (Gold & Silver)

CNCI Awards



- Silver Winner - 2021 (Large Category)
- Gold Winner - 2019 (Medium Category)
- Gold Winner - 2018 (Medium Category)
- Gold Winner - SME 2017
- Silver Winner - SME 2015

PBSS Foundation



Committed to be a responsible partner of society, PBSS Foundation was formed as a community engagement forum, through which the company undertakes and initiates many Corporate Social Responsibility (CSR) projects with the participation of both the employees and members of the community. The PBSS foundation thus far has supported many deserving entities such as hospitals, children's homes etc. through financial donations to overcome their day-to-day operational impediments while assisting aspiring and desiring young students in their pursuit for education by way of educational scholarships.



Our Network

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